

PRESENTATION OUTLINE



Macro View and Performance Highlights

Nombasa Tsengwa | Chief Executive Officer



Minerals Operational Performance

Kgabi Masia | Managing Director Minerals



Financial Results

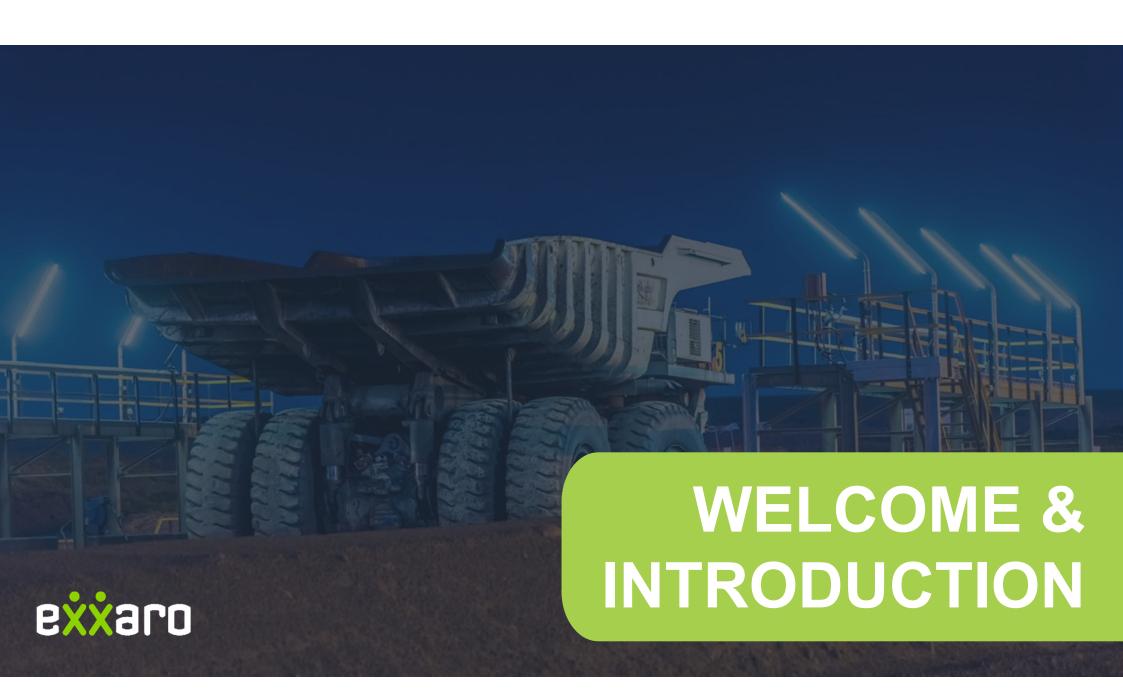
Riaan Koppeschaar | Finance Director



Outlook

Nombasa Tsengwa | Chief Executive Officer







Tragedy of Russia/Ukraine war

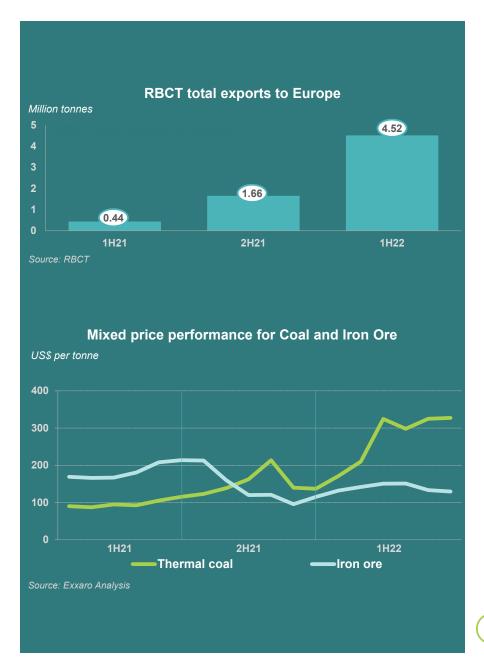
Captured **renewed** European **demand** for thermal coal

Weak global **economic** sentiment weighed on iron ore market

Portfolio effect of runaway coal and steady iron ore prices

Cost containment despite higher inflation

Supply chain disruptions had no material impact





ESG*

Record safety performance

5 YEARS & 5 MONTHS FATALITY FREE

0.04 group LTIFR** (target = 0.06)

* Environment, Social and Governance

HIGHLIGHTS

MAINTAINED SAFE OPERATIONS

Contribution to Africa's biodiversity

Record safety performance

Direct social investments (R699 million)

Committed to **empowering communities**

Revision of the capital allocation governance process

Streamlined procurement process

^{**} Lost time injury frequency rate per 200 000 man hours worked



OPERATIONAL

HIGHLIGHTS STEADY OPERATIONAL PERFORMANCE



Coal production volumes

21.7Mt

1.0%



Coal cost maintained below

Inflation at





Wind energy delivered

307 GWh





Turbine maintenance

Availability at

97.4%

Measured against 2H21



FINANCIAL

HIGHLIGHTS

DEGILIENT

RESILIENT FINANCIAL PERFORMANCE

Core EBITDA

R10.6bn

▲ 67%



ROCE

39%



Core HEPS

R34.26/share

~ 75%



Interim dividend

R15.93

Measured against 2H21





SAFETY, HEALTH AND ENVIRONMENT

OUR DRIVE FOR A SAFE SUSTAINABLE FUTURE

Safety

Lost Time Injury Frequency Rate

0.03 LTIFR

57% lower Target 0.06



Fatality Free

5 Years5 MonthsFatality Free

Since March 2017



Covid-19

alth

He

89% Vaccination Rate

Zero COVID related deaths in 2022

Occupational Health Incident Frequency Rate



0.15 OHIFR

Target 0.18



Environment

Rehabilitation

18% of LandDisturbedRehabilitated

1% improvement

Environment

2H21 = 1H22

15 Level 1 Environmental Incidents

No Level 2 & Level 3 findings

Carbon Intensity



5.38ktCO2e/ TTH*

0.7% improvement

Water Intensity



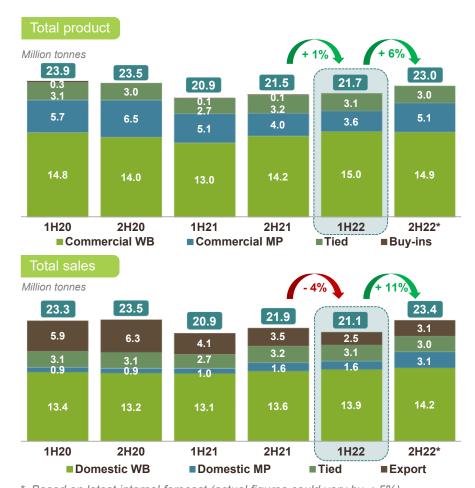
0.134 kL/ROM**

18.3% improvement





ALTERNATIVE LOGISTIC CHANNELS ENABLING PRODUCTION UPLIFT



^{*} Based on latest internal forecast (actual figures could vary by \pm 5%)

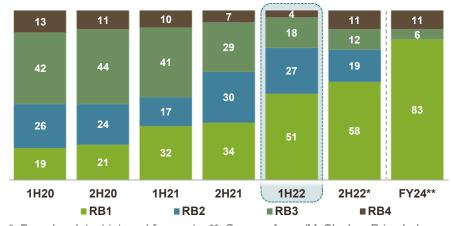
Movement 1H22 vs 2H21	Product	Sales		
Million tonnes		<u>Domestic</u>	Expor	
Waterberg (WB)				
 Grootegeluk Commissioning GG6, enabling production flexibility 	0.8	0.3	0.2	
Mpumalanga (MP)				
Belfast	0.2	0.1	(0.2)	
Alternative distribution channels				
• Matla	(0.1)	(0.1)		
Unfavourable geological conditions at Mine 2 Short Wall				
• Leeuwpan		0.2	(0.3)	
Commissioning discard wash plant, alternative market opportunities				
• ECC	(8.0)	(0.5)	(0.3)	
Divestment in 3Q21				
Mafube Coal	0.2	0.2		
Alternative distribution channels				
Buy-ins and stock movement	(0.1)		(0.4)	
Total	0.2	0.2	(1.0)	



COMPETITIVE PRODUCT MIX, DIVERSIFIED MARKETS, HIGHER PRICES

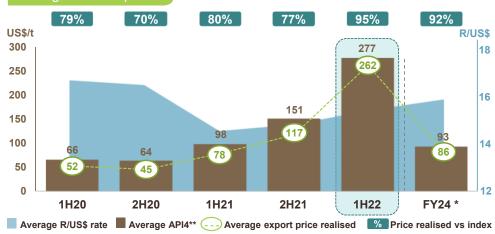
- Successfully responded to the strong European demand
- Early Value Strategy continues to render high quality product mix
- Optimising value through our product and quality mix
- Product range enabling market flexibility
- 18% increase on price realisation across all export products

Export product mix (%)



^{*} Based on latest internal forecast ** Source: Argus/McCloskey Price Index

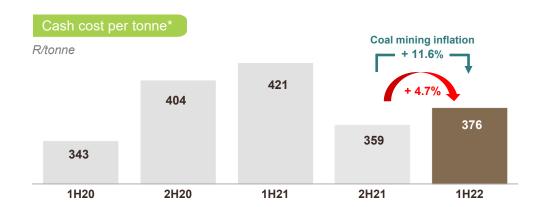


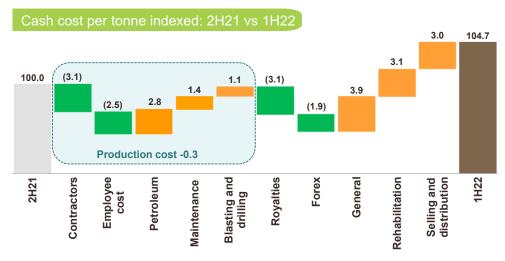




OUTSTANDING COST PERFORMANCE

- · Coal mining inflation at 11.6%, and only 4.7% realised
- Sustainable cost management through:
 - successfully maintaining reduced contractor cost
 - absorbing electricity increase through production efficiency
 - rigorous performance and peer reviews
 - targeted KPI tracking ongoing
 - continue leveraging off full procurement life-cycle to achieve robust sustainable savings
- Increased cost efficiency focus from all operations to absorb current inflationary impacts

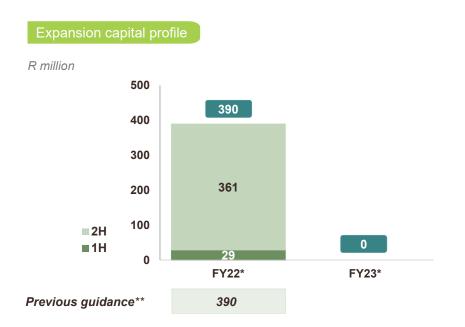




^{*} Excluding Matla and Mafube Coal buy-ins, but including ECC until divestment 3 September 2021

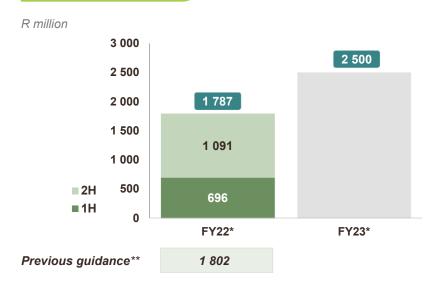


DISCIPLINED CAPITAL EXECUTION



- Expansion capex in line with previous guidance
- Ramping up GG6

Sustaining capital profile



- Sustaining capex 1% below previous guidance
- Guide to sustain business at a range of R2bn to R2.5bn p/a (real)
- Capital Excellence programme enabling early value strategy

^{* 2}H22 onwards based on latest internal forecast (actual figures could vary by ± 5%), Moranbah South excluded

^{**} Guidance given in June 2022



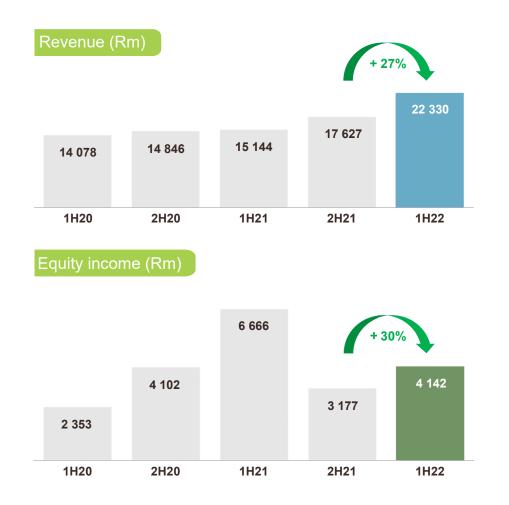
FINANCIAL RESULTS

Riaan Koppeschaar | Finance Director



GROUP CORE PERFORMANCE

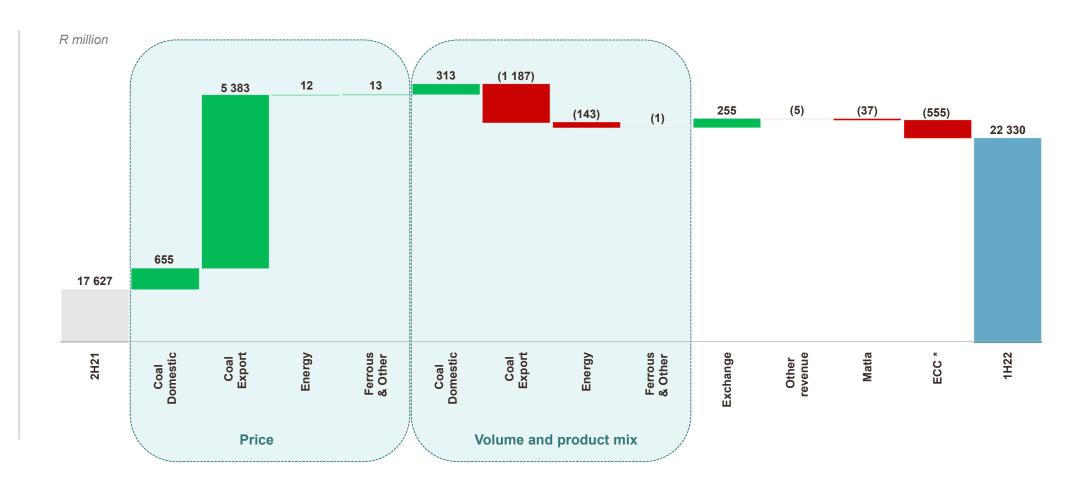
RECORD PROFITS FUELED BY PRODUCT MIX AND HIGHER PRICES







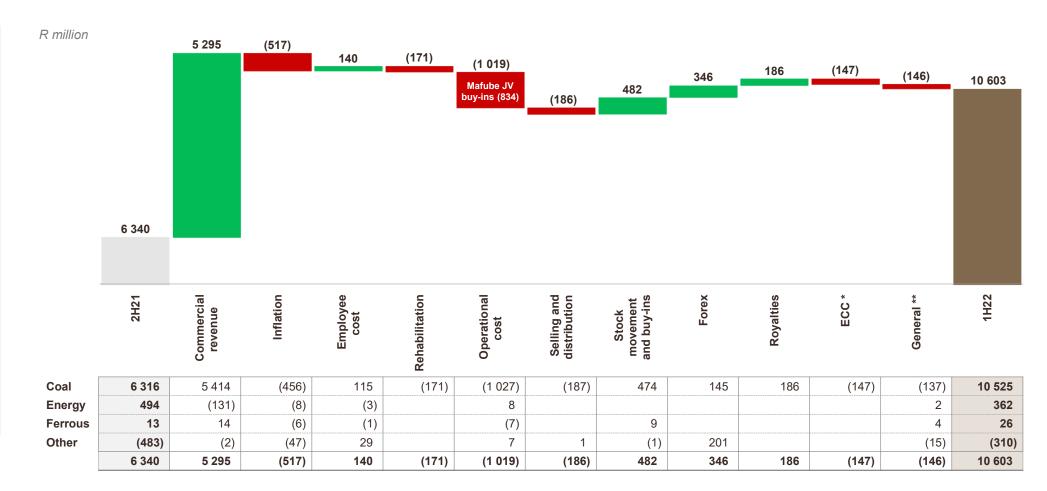
LOGISTICAL CHALLENGES STILL WITH US



^{*} ECC included for two months in 2H21 only



GOOD COST CONTAINMENT DESPITE INFLATIONARY PRESSURE



^{*} ECC included for two months in 2H21 only ** Total EBITDA variance for Matla included in General = +R2 million



PRODUCT MIX ENABLING HIGH PRICE REALISATION WITH GOOD COST CONTAINMENT

R million	1H21	2H21	1H22
Revenue	14 525	16 870	21 692
Commercial Waterberg	8 168	8 684	11 692
Commercial Mpumalanga	3 960	5 479	7 334
Tied Mpumalanga	2 386	2 703	2 666
Other	11	4	
EBITDA	4 355	6 316	10 525
Commercial Waterberg	4 256	4 371	7 122
Commercial Mpumalanga	166	1 954	3 395
Tied Mpumalanga	78	79	81
Other	(145)	(88)	(73)
EBITDA margin (%)	30	37	49

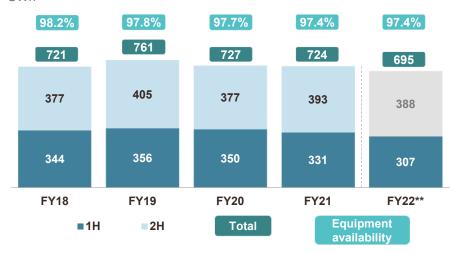


SOLID RETURNS DESPITE LOWER WIND CONDITIONS

Average electricity generation

	Amakhala	Tsitsikamma
Capacity factor (historic)*	35%	39%
Contracted equipment availability	97%	97%
Electricity generation (guideline annual average)	405GWh	320GWh

GWh



Performance since acquisition

	Unit	1H21	2H21	1H22
Energy generation	GWh	331	393	307
Revenue	Rm	539	654	523
EBITDA	Rm	446	543	421
EBITDA margin	%	83	83	80
Debt	Rm	4 814	4 755	4 692
Finance charges#	Rm	251	252	248

^{*} Ratio of actual electricity output over a given period of time compared to the maximum possible output over that period of time ** 2H22 based on latest internal forecast

[#] Effective interest paid on project financing including related hedge interest swaps

GROUP CORE EARNINGS DIVERSIFIED PORTFOLIO DELIVERING RETURNS

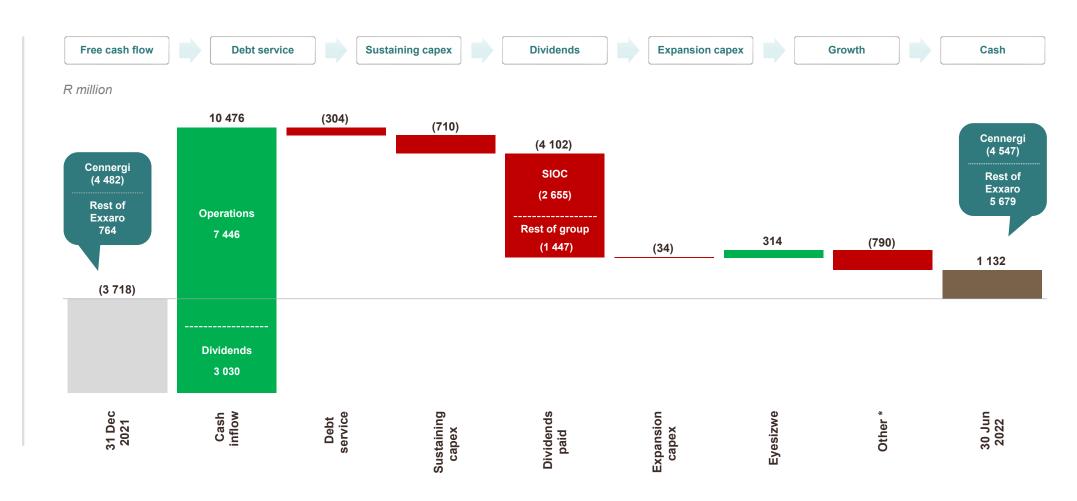
R million		1H21	% change	2H21	% change	1H22
Net operation	ng profit	3 043	63	4 951	88	9 284
Income from	m investments	21	62	34		
Net financir	ng cost – Exxaro excluding Cennergi	(139)	107	10		(27)
Net financir	ng cost – Cennergi	(246)		(246)	3	(239)
Post-tax eq	uity-accounted income	6 666	(52)	3 177	30	4 142
Coal:	RBCT	3		(21)		
	Mafube	98	183	277	173	756
	Tumelo*			29		
Ferrous:	SIOC	6 317	(57)	2 718	15	3 119
TiO ₂ :	Tronox SA*	54				
Other:	LightApp	(5)		21		(32)
	Black Mountain	199	(23)	153	95	299
Tax		(593)	(191)	(1 723)	(37)	(2 369)
Non-contro	Iling interest	(1 948)	26	(1 439)	(74)	(2 501)
Attributable	e earnings	6 804	(30)	4 764	74	8 290
Attributable	e earnings per share (cents)	2 722	(28)	1 961	75	3 426
WANOS**		250	(3)	243		242

^{*} Included until date of disposal ** Weighted average number of shares



CAPITAL ALLOCATION

BALANCING GROWTH AND SHAREHOLDER RETURNS



^{*} Mainly shares acquired to settle vested share-based payment schemes

SHAREHOLDER RETURN MAINTAIN DIVIDEND POLICY

	Interim	Total	Final	Interim
	1H22	FY21	2H21	1H21
Dividend cover - Group adjusted earnings* (times)	2.5	2.5	2.5	2.5
SIOC dividend declared (Rm)	2 498	8 984	2 655	6 329
Dividend declared per share (cents)	1 593	3 252	1 175	2 077
Dividend declared (Rm)	5 564	11 412	4 102	7 310
Eyesizwe	1 714	3 499	1 264	2 235
Other	3 850	7 913	2 838	5 075

^{*} Cover calculated on adjusted core attributable earnings







OPERATIONAL FOCUS

Safety is our first priority

Diversity, Equity and **Inclusivity** embedded

Operational excellence remains a key focus

Possible longer-term TFR models and private participation

Collaborating with Eskom to resolve the energy crisis

Robust product mix to capitalise on pricing













MACRO OUTLOOK 2H22 CONTINUED MARKET VOLATILITY



Foresee strong thermal coal prices

Pressure on **margins** and rising capital inflation

European demand for Exxaro's high calorific value coal is expected to increase

Geopolitical tension and energy insecurity

Global **supply chain disruptions** are expected to continue

Agile **COVID** response





STRATEGIC OUTLOOK

NEW CAPITAL ALLOCATION MODEL ENABLING SUSTAINABLE VALUE CREATION

A foundation built on asset and portfolio management to deliver enterprise value



ENTERPRISE

Create shareholder value

Sustainable & resilient **business**

Considered decision-making aligned with strategic intent

Balance sheet capacity



PORTFOLIO

Build a resilient portfolio

Balance risk and returns



ASSET

Invest in & maintain robust assets

Cashflow generative

Criteria to implement capital allocation model

Strategic fit



Financial



Markets



Capabilities



ESG



Portfolio mix

Pacing



Time to earnings



Organisational readiness



Competitive advantage



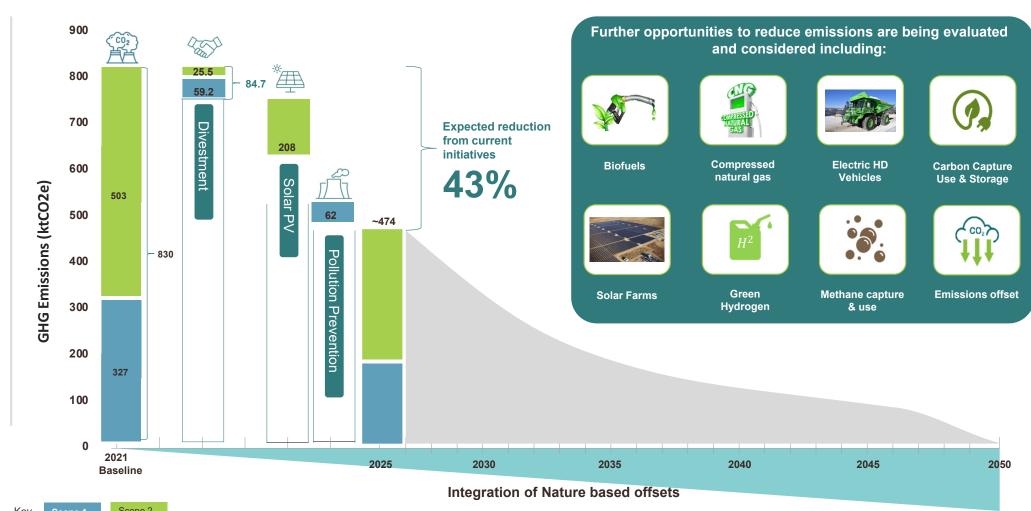
Value chain enablement



උදු Stakeholders



CONCRETE PLANS TO DRIVE DECARBONISATION





STRATEGIC OUTLOOK RESPONDING TO THE NATIONAL ENERGY CRISIS



Global

Accelerating energy transition

Threats to energy security

South Africa

Worsening national energy crisis

Liberalisation of the domestic energy market

We are called to action

- National energy crisis requires urgent action
- Licensing threshold of 100MW for embedded generation has been scrapped
- Collaboration with Eskom to become part of the solution

We are positioned to win

- Our Energy strategy remains intact
- We will build from our base of 229MW
- Repacing to 1.6GW by 2030
- Leverage growing energy capabilities and partnerships
- Exxaro is well positioned to leverage our relationship with Eskom



Copper





Manganese





Bauxite





STRATEGIC OUTLOOK

GROWTH IN FUTURE FACING MINERALS HAS BECOME URGENT



Higher borrowing costs, geo-political relations due to inflation



Favorable pricing for manganese & bauxite; elevated copper prices have moderated



Elevated copper multiples



High M&A activity in **copper**





Sustainable, Growth and Impact strategy remains intact



Coal and Renewable Energy businesses play a key role in the energy security



Growth in Renewable Energy business goes beyond decarbonisation



Prudent and robust capital allocation model finalised



Covid uncertainty and logistics challenges remain



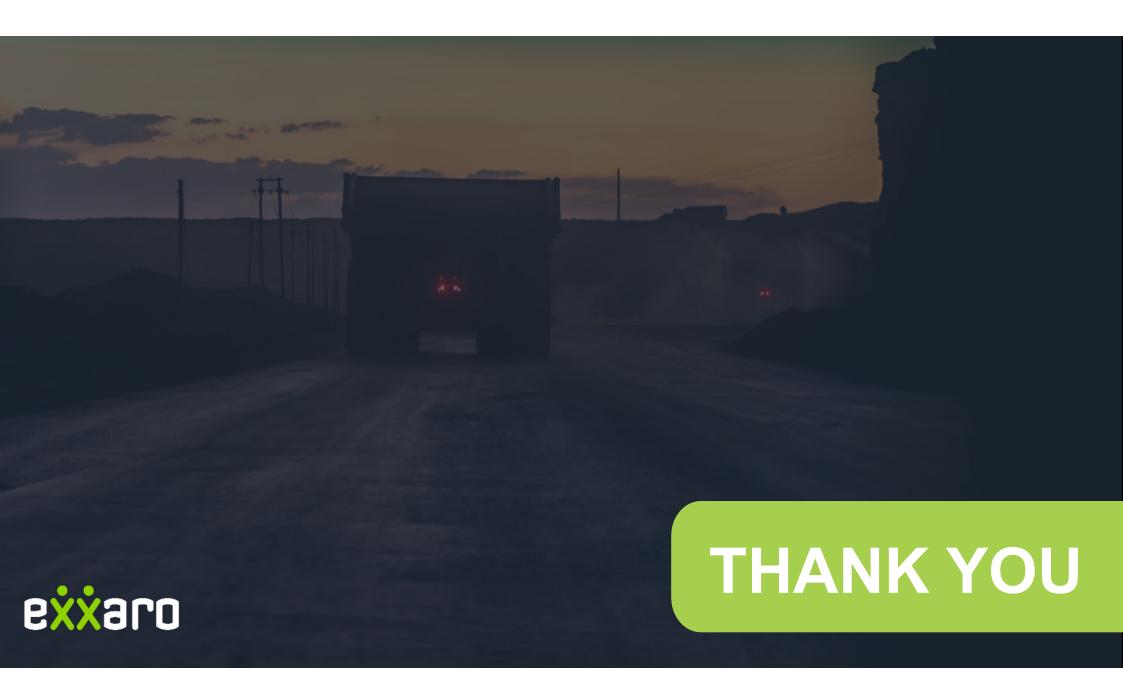
Taking our employees, communities and all our stakeholders along with us is critical

We know there is a better place to be

TOMORROW

than where we are

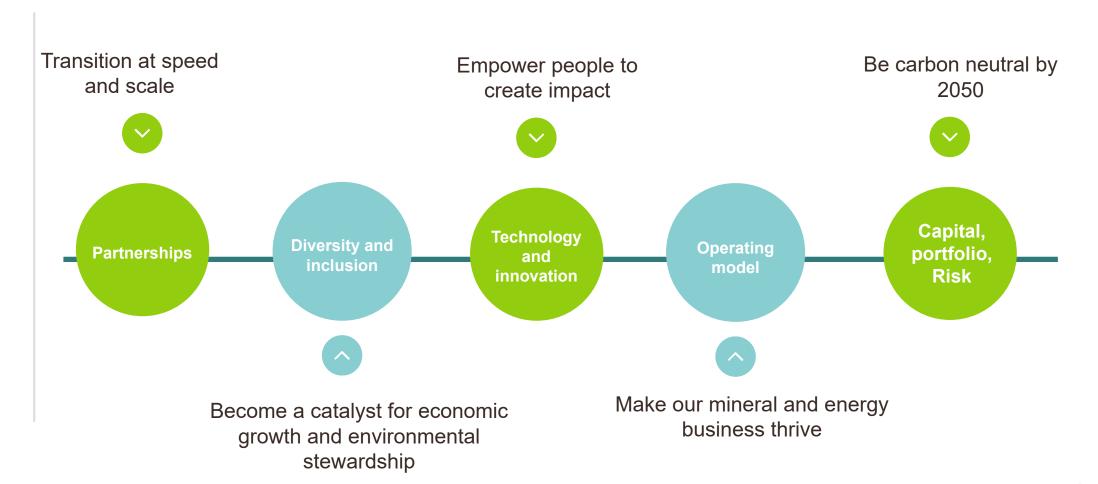
TODAY!







SUSTAINABLE GROWTH AND IMPACT STRATEGY REMAINS INTACT



COAL PRODUCT VOLUMES

'000 tonnes	1H21	2H21	1H22	2H22*
Thermal production	19 950	20 425	20 640	21 659
Grootegeluk	12 183	13 176	13 905	13 568
Matla	2 701	3 202	3 086	2 997
ECC	1 917	872		
Leeuwpan	1 247	1 149	1 169	2 136
Belfast	1 236	1 285	1 515	1 756
Mafube Coal (buy-ins from Mafube JV)	666	741	965	1 202
Buy-ins	138	94	16	
Total thermal product (including buy-ins)	20 088	20 519	20 656	21 659
Total metallurgical production – Grootegeluk	863	1 031	1 084	1 360
Total product	20 951	21 550	21 740	23 019

^{*} Based on latest internal forecast (actual figures could vary by \pm 5%)

COALSALES VOLUMES

'000 tonnes	1H21	2H21	1H22	2H22*
Sales to Eskom	14 679	15 682	15 899	15 944
Grootegeluk	11 984	12 478	12 815	12 950
Matla	2 695	3 204	3 084	2 994
Other domestic thermal coal sales	1 593	2 217	2 282	3 907
Grootegeluk	586	650	716	794
Mpumalanga	1 007	1 567	1 566	3 113
Exports	4 100	3 532	2 542	3 050
Total thermal coal sales	20 372	21 431	20 723	22 901
Total domestic metallurgical coal sales	493	463	403	529
Total sales	20 865	21 894	21 126	23 430

^{*} Based on latest internal forecast (actual figures could vary by \pm 5%)



DOMESTIC MARKET VOLUMES PER MINE

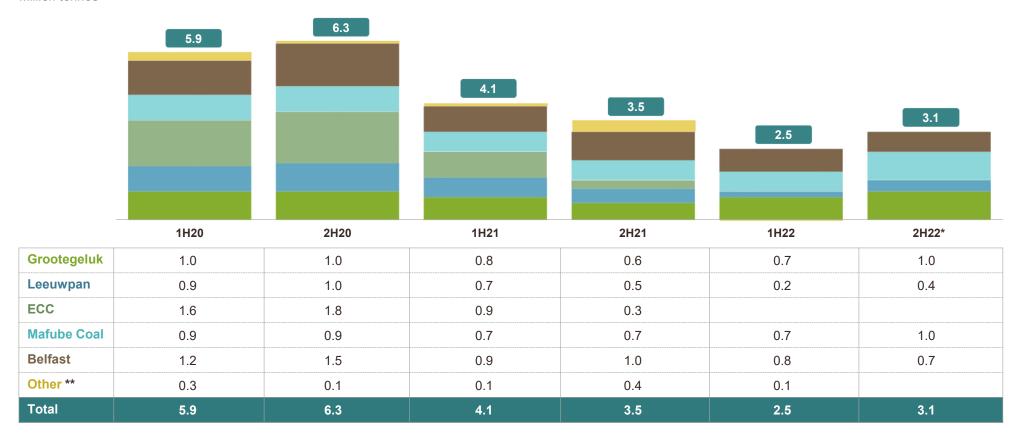
Million tonnes



^{*} Based on latest internal forecast (actual figures could vary by \pm 5%)

COALEXPORT VOLUMES PER MINE

Million tonnes



^{*} Based on latest internal forecast (actual figures could vary by \pm 5%) ** Buy-ins and inventory

COAL SENSITIVITIES 1H22

Measure	Sensitivity	Impact on NOP* (Rm)
Environmental rehabilitation discount rate	1% (254)	225
Royalty cost	1% (217)	217
Export sales volumes	1%	(61)
Exchange rate	10 cent	(61)
Domestic sales volumes	1%	(57) 57
Export price per tonne	US\$1	(39) 39
Labour	1%	(15) 15
Railage	1%	(11) 11
Fuel	1%	(7) 7
Electricity	1%	(3) 3

^{*} Net operating profit

FINANCIAL OVERVIEW GROUP IFRS

R million	1H21	% change	2H21	% change	1H22
Revenue	15 144	16	17 627	27	22 330
Operating expenses	(9 896)	(33)	(13 198)	1	(13 134)
Net operating profit	5 248	(16)	4 429	108	9 196
Net operating profit margin (%)	35	(10)	25	16	41
Post-tax equity-accounted income	6 670	(52)	3 174	31	4 153
Attributable earnings: owners of parent	8 224	(46)	4 443	86	8 250
Headline earnings*	6 804	(30)	4 764	74	8 290
EBITDA	4 331	46	6 340	67	10 603
Cash generated from operations	3 973	66	6 579	43	9 433
Capital expenditure	1 174	10	1 297	(43)	744
Net debt/(cash)	7 130	(48)	3 718	(130)	(1 132)
Attributable earnings per share (cents)**	3 290	(44)	1 838	85	3 409
Headline earnings per share (cents)**	2 722	(28)	1 961	75	3 426

^{*} Non-IFRS number ** Based on a weighted average number of shares of 242 million (1H21 = 250 million; 2H21 = 243 million)

FINANCIAL OVERVIEW NON-CORE ADJUSTMENTS*

R million	1H21	2H21	1H22
Coal	(10)	(978)	(78)
Impairment of assets at Thabametsi		(21)	
Loss on disposal of subsidiaries		(946)	
Loss on disposal of non-core assets	(10)	(11)	(78)
TiO ₂ : Disposal of Tronox investments	2 215		
Other		456	(10)
Realisation of FCTR** on liquidation, deregistration and disposal of investment in foreign entities		482	
Loss on disposal of non-core assets and other		(26)	(10)
Non-core adjustment impact on net operating profit	2 205	(522)	(88)
Post-tax equity-accounted income	4	(3)	11
Tax on items with impact on net operating profit	(375)	109	25
Non-controlling interest on items with impact on net operating profit	(414)	95	12
Total non-core adjustment impact on attributable earnings	1 420	(321)	(40)

FINANCIAL OVERVIEW GROUP CORE*

R million	1H21	% change	2H21	% change	1H22
Revenue	15 144	16	17 627	27	22 330
Operating expenses	(12 101)	(5)	(12 676)	(3)	(13 046)
Add back: Depreciation	1 288	8	1 389	(5)	1 319
EBITDA	4 331	46	6 340	67	10 603
EBITDA margin (%)	29	7	36	11	47
Post-tax equity-accounted income	6 666	(52)	3 177	30	4 142
Headline earnings*	6 804	(30)	4 764	74	8 290
Headline earnings per share (cents)**	2 722	(28)	1 961	75	3 426
Average R/US\$ rate					
Realised	14.78	1	14.94	5	15.73
Spot	14.53	3	15.03	2	15.40
Average API4 export price (US\$/tonne)	97.75	54	150.50	84	276.54
Average coal export price realised					
US\$/tonne	77.69	51	117.18	123	261.81
R/tonne	1 129	56	1 761	129	4 031

^{*} Non-IFRS number ** Based on a weighted average number of shares of 247 million (1H21 = 250 million; 2H21 = 243 million)

FINANCIAL OVERVIEW CORE EBITDA VS CASH GENERATED BY OPERATIONS

R million	1H21	2H21	1H22
Core EBITDA	4 331	6 340	10 603
Adjustments:			
Expected credit losses adjustment	(65)	8	78
Write-off of trade and other receivables and ESD loans	79	13	2
Movement in provisions	194	(178)	45
Foreign currency differences	(16)	(11)	(625)
Fair value adjustments on financial instruments	(119)	(113)	46
Gain on derecognition of financial asset at FVOCI*		(175)	
Share-based payment expense	117	129	111
Ineffective hedge interest rate swap	4	6	2
Translation of foreign currency items	3	(153)	403
Amortisation of transaction costs	20	(15)	4
Non-cash recoveries	(42)	50	(2)
Other non-cash movements	(5)	5	4
Working capital cash flow	(528)	673	(1 238)
Cash generated by operations	3 973	6 579	9 433

^{*} Fair value through other comprehensive income

GROUP CAPITAL EXPENDITURE

R million	1H21	2H21	1H22	2H22*	FY23* FY24*
Sustaining	686	949	710	1 091	
Coal	662	902	696	1 091	Average R2.5 billion per annum**
Energy		1			
Ferrous		1			
Other	24	45	14		
Expansion	488	348	34	362	
Coal	488	348	29	362	
Energy			5		~R1.2 billion over two years starting in FY23#
Total capital expenditure	1 174	1 297	744	1 453	

^{*} Based on latest internal forecast ** In real terms # Lephalale Solar Project - Total capital expenditure (equity contribution, third party debt and capitalised interest)

CAPITAL FUNDING STRUCTURE EXXARO EXCLUDING CENNERGI

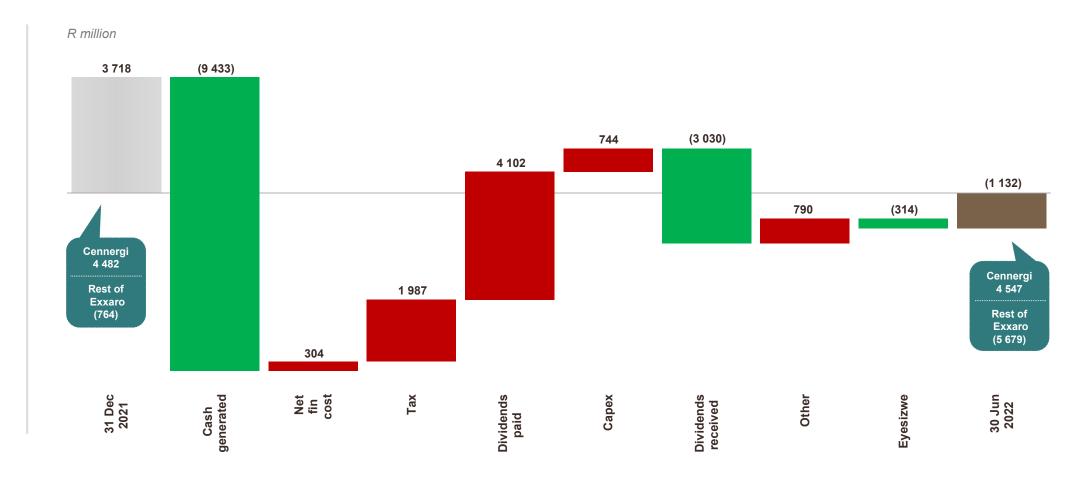
R million	Fa	acilities availabl			
	Drawn	Undrawn/ committed	Undrawn/ unissued		
Term loan and revolving facility	4 300	3 250			
DMTN* programme	643		4 000		
Interest bearing borrowings	4 943				
Interest capitalised	52				
Lease liabilities	434				
Capitalised transaction costs	(18)		Maturity	profile of	debt
Total interest-bearing debt	5 411	Rep	payment period		5 411
Current	532	Le	ess than 6 months		289
Non-current	4 879	6 -	– 12 months		243
Net cash and cash equivalents	(11 090)	1 -	– 2 years		1 133
Net cash	(5 679)	2 -	– 3 years		502
		3 -	– 4 years		3 007
		4 -	– 5 years		72
		;	> 5 years		165

^{*} Domestic Medium-Term Note

CAPITAL FUNDING STRUCTURE CENNERGI

R million	Facilities available			
	Drawn	Undrawn/ committed		
Project financing	4 637	398		
Interest bearing borrowings	4 637			
Lease liabilities	55		Maturity profile of	debt
Total interest-bearing debt	4 692	Repaymo	ent period	4 692
Net cash and cash equivalents	(145)	Less that	an 6 months	86
Net debt	4 547	6 – 12 r	months	93
		1 − 2 ye	ears	242
		2 – 3 ye	ears	311
		3 – 4 ye	ears	393
		4 − 5 ye	ears	502
		> 5 ye	ears	3 065

GROUP RESULTS NET DEBT 1H22



PERFORMANCE KEY INDICATORS

	Target	1H21	2H21	1H22
Internal key performance indicators				
EBITDA interest cover* (times) (6 months)	>4	28	(571)	380
Net debt/(cash): equity* (%)	<40	6	(2)	(10)
Net debt/(cash): EBITDA* (times) (12 months)	<1.5	0.4	(0.1)	(0.4)
Return on total capital employed (%) (12 months)	>20	30	36	39
Bank covenants**				
Net debt/(cash): equity (%)	<80	6	(1)	(10)
EBITDA interest cover (times)	>4	9	35	121
Net debt/(cash): EBITDA (times)	<3	0.2	0.0	(0.2)

^{*} Excluding Cennergi

^{**} Including dividends received from associates and contingent liabilities, except DMRE guarantees and excluding Cennergi consolidated results